

Refuse Rate Study - Exhibit A

A	B	C	D	E	F	G	H	I	J	K	L	M	N	
Type	Total Number of Customers or Compaction Pick-ups	New March 1 Rate Paid by Town to Lemay	Current Rate Paid By Town to Lemay	Lemay Rate Increase Percentage to Town	Current Customer Rate	Proposed Customer Rate	Months	Customer Rate Percentage Increase	Lemay Discount	Annual Expenditure (to Lemay) Based on New March 1 Rates	Projected Revenue based on current rates	Projected Revenue based on rate increase		
1	Special 35 Gallon Micro Monthly	37	\$8.60	\$8.24	104%	\$9.50	\$9.92	12	104%	0.93	\$3,551.11	\$4,218.00	\$4,402.28	
2	65 Gallon Can Monthly Mini	44	\$14.19	\$13.71	104%	\$15.80	\$16.35	12	104%	0.93	\$6,967.86	\$8,342.40	\$8,634.48	
3	65 Gallon Can Every Other Week	518	\$17.96	\$17.38	103%	\$21.40	\$22.11	12	103%	0.93	\$103,824.60	\$133,022.40	\$137,461.58	
4	65 Gallon Can Weekly	219	\$25.20	\$24.08	105%	\$33.50	\$35.06	12	105%	0.93	\$61,589.81	\$88,038.00	\$92,132.79	
5	95 Gallon Can Weekly	17	\$33.59	\$32.00	105%	\$44.60	\$46.82	12	105%	0.93	\$6,372.69	\$9,098.40	\$9,550.48	
6	95 Gallon Every Other Week	4	\$21.16	\$20.36	104%	\$25.70	\$26.71	12	104%	0.93	\$944.58	\$1,233.60	\$1,282.07	
7	1 Yard	34	\$83.52	\$79.37	105%	\$106.90	\$112.49	12	105%	0.93	\$31,690.83	\$43,615.20	\$45,895.70	
8	1 Yard Twice Per Week	2	\$161.47	\$153.18	105%	\$207.40	\$218.62	12	105%	0.93	\$3,604.01	\$4,977.60	\$5,246.98	
9	1 and 1/2 Yard	8	\$114.19	\$108.27	105%	\$154.40	\$162.84	12	105%	0.93	\$10,194.88	\$14,822.40	\$15,632.86	
10	1 and 1/2 Yard Twice Per Week	2	\$218.59	\$206.77	106%	\$294.00	\$310.81	12	106%	0.93	\$4,878.93	\$7,056.00	\$7,459.36	
11	2 Yard	5	\$147.63	\$139.97	105%	\$198.80	\$209.68	12	105%	0.93	\$8,237.75	\$11,928.00	\$12,580.77	
12	2 Yard Twice Per Week	11	\$283.04	\$267.72	106%	\$388.20	\$410.41	12	106%	0.93	\$34,745.99	\$51,242.40	\$54,174.69	
13	Extra Bags	100	\$4.72	\$4.53	104%	\$5.00	\$5.00	NA	100%	0.93	\$438.96	\$500.00	\$500.00	*\$500 as included in 2011 Budget
14	Compacted Pickup Fee (Average 18 trips per year)	18.00	\$165.00	\$165.00	100%	\$215.10	\$215.10	NA	100%	0.93	\$2,762.10	\$3,871.80	\$3,871.80	*This rate has not been adjusted by Lemay
15	Compaction Mileage (subject to change)	18.00	\$11.25	\$11.25	100%	\$11.25	\$11.25	NA	100%	NA	\$202.50	\$202.50	\$202.50	*No mark up and no 7% discount
16	Compaction per ton fee	18.00	\$123.29	\$112.94	109%	\$147.20	\$160.69	NA	109%	NA	\$13,426.28	\$16,030.08	\$17,499.10	*Based on 1 Year Average Tonnage per pick-up of 6.05 tons -No 7% discount
17	Totals										\$293,432.90	\$398,198.78	\$416,527.44	

Includes 7% discount on all non pass through services

21	Projected 2012 Admin Costs	Percentage of Time	Salary and Benefits	Administrative Fees
22	Administrator	7.00%	\$103,993.40	\$7,279.54
23	Town Clerk	22.00%	\$94,938.00	\$20,886.36
24	Deputy Clerk	15.00%	\$78,217.04	\$11,732.56
25	Utility Clerk	30.00%	\$62,783.44	\$18,835.03
26	Administrative Assistant	20.00%	\$62,783.54	\$12,556.71
27	Town Planner	8.00%	\$90,743.44	\$7,259.48
28	Building Official	1.00%	\$80,462.28	\$804.62
29	Planning Assistant	3.00%	\$76,676.28	\$2,300.29
30	Total	1.06 Persons		\$81,654.58

Total 2011 Budget \$93,000 - To Require a Budget Amendment

32	Operating Expenses	Expenditure
33	Operating Supplies	\$500.00
34	Professional Services	\$500.00
35	Communications	\$3,000.00
36	Advertising	\$0.00
37	Insurance	\$3,000.00
38	Refuse Repairs and Maintenance	\$0.00
39	Refuse Utility Tax	\$18,000.00
40	Refuse Excise Tax	\$0.00
41	Refuse Capital Expenditures	\$0.00
42	Refuse Capital BIAS	\$0.00
43		\$25,000.00

45	Total Administrative Fees and Operations Expenditures			\$106,654.58
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47	Total Revenue from Commercial and School Recycling resulting from 7% discount	\$15,832.56	7%	\$1,108.28
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50	Projected Annual Surplus With New Rate Increase			\$17,548.25
51	Prorated for 2011 Effective Date May 1			\$11,698.83

Projected Current Annual Surplus Without Rate Increase		-\$780.42
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